

Tea Market Report: Sale 26 of 30th June - 1st July 2025

There was good general demand for the 201,298 packages (13.60m kgs) available in the market; 44.67% remained unsold.

Leaf Grades (M2 & M3)

Offerings - 106,918 packages (6.99m kgs) – 55.00% unsold.

BP1:

Best – Appreciated by up to USC36 with some teas substantially dearer by USC56, USC85 and USC90.

Brighter – Irregular ranging between firm to mostly dearer by up to USC10 to easier by a similar margin.

Mediums – KTDA mediums were steady to USC10 above last levels where sold while plantation mediums were irregular.

Lower Medium – Firm to USC4 dearer to easier by up to USC11.

Plainer – Shed by up to USC13.

PF1:

Best – Met irregular interest varying between steady to USC15 dearer to easier by a similar margin.

Brighter – Saw irregular enquiry and varied between firm to USC10 above last levels to easier by up to USC20.

Mediums – KTDA mediums were steady to USC15 dearer to easier by up to USC4 with plantation mediums up to USC15 above previous levels but some lines shed up to USC9.

Lower Medium – Irregular varying between firm to mostly dearer by up to USC10 but select lines were up

Current and Future Fresh Auction Offerings

Country	Sale 26 30 Jun - 1 Jul 25		Sale 26 24 - 25 Jun 24		Sale 27 7 - 8 Jul 25		Sale 28 14 - 15 Jul 25	
	MG	SG	MG	SG	MG	SG	MG	SG
Kenya	92,120	7,940	133,540	11,560	93,120	8,380	93,040	8,480
Uganda	10,440	7,420	12,200	9,280	11,520	8,700	10,000	9,340
Tanzania	0	0	0	0	0	0	0	0
Rwanda	7,000	820	9,760	1,420	6,680	800	6,320	840
Burundi	1,600	400	1,120	320	1,040	100	2,080	320
Zambia	0	0	0	0	0	0	0	0
Malawi	400	440	0	0	2,360	2,060	40	0
Madagascar	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0
D.R. Congo	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	0	0
Reprints	69,496	3,220	99,000	7,220	56,260	2,100	87,520	1,960
Total	111,566	17,620	155,620	22,560	114,720	20,440	123,080	20,340
	128,586		173,180		134,760		213,340	

to USC3 below previous levels.

Plainer – Were irregular and varied between USC3 above last levels to easier by up to USC6.

DUST Grades (M1)

Offerings - 74,140 packages (5.53m kgs) – 41.49% unsold.

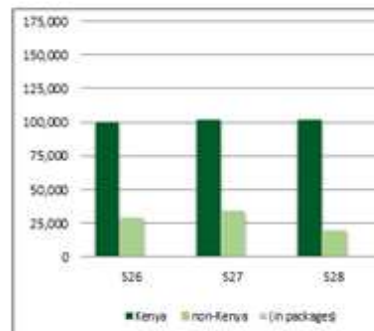
PDUST:

Best – Eased by up to USC18 however a few invoices were up to USC4 above previous rates.

Brighter – Steady to USC6 above last levels to easier by up to USC5.

Mediums – KTDA mediums were firm to USC2 dearer to easier by a similar margin while plantation mediums shed up to USC8.

Lower Medium – Held value with



some teas up to USC7 dearer while a few invoices lost up to USC4. Plainer – Irregularly eased by up to USC10.

DUST1:

Best – Saw improved but irregular enquiry ranging between firm to USC28 dearer to easier by up to USC8.

Brighter – Met more irregular interest ranging between steady to USC23 dearer to easier by up to USC19.

Mediums – KTDA mediums met more interest at firm to USC9 dearer with some lines up to USC16 below previous rates. Plantation mediums gained up to USC9.

Lower Medium – Steady to USC4 dearer to easier by up to USC5.

Plainer – Were irregular varying between USC11 dearer to easier by up to USC9.

Secondary Grades (S1)

Offerings: 20,580 packages (1.08m kgs) – 21.28% unsold.

In the Secondary Catalogues, best BPs were dearer while others were firm with PFs steady. Clean well sorted coloury Fannings held value with similar DUSTs firm to dearer by up to USC12. Other Fannings sold at previous rates while DUSTs met good but irregular enquiry. BMF's were well absorbed.

Markets

Pakistan Packers and Bazaar were active with maintained interest from Yemen and other Middle Eastern countries. Kazakhstan and other CIS states lent strong support with some enquiry from Afghanistan. Egyptian Packers maintained activity with UK selec-

tive. Russia improved absorption but at lower rates with Sudan absent; South Sudan remained quiet. There was some activity from Local Packers with Somalia active at the lower end of the market.

Mombasa Auction Hammer Market Analysis - Sale No 26

	Category (Band)	Percentage volume sold	Average Price ranges (for the marks within the category)		Min-Max Prices per grade							
					BP 1		PF1		PD		DUST1	
			Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
1	Best	57%	2.93	4.05	2.68	5.94	3	3.8	2.5	3.22	2.5	3.68
2	Below Best	46%	2.38	3.4	2.3	5.32	2.4	3.3	2.2	2.7	2.5	3.25
3	Good	41%	1.49	2.5	1.35	2.84	1.58	2.54	1.4	2.5	1.62	2.32
4	Best Medium	92%	1.3	1.71	1.2	1.3	1.3	1.74	1.15	1.74	1.16	1.48
5	Medium	79%	1.1	1.56	1.02	1.5	1.03	1.64	1.1	1.64	1.14	1.43
6	Lower Medium	77%	0.93	1.3	0.85	1.3	0.82	1.28	0.98	1.27	0.99	1.27
7	Plain	70%	0.87	1.47	0.82	0.9	0.82	1.28	0.92	1.48	0.94	1.46
	Totals	52%	0.87	4.05	0.82	5.94	0.82	3.8	0.92	3.22	0.94	3.68
	Category (Band)	Percentage of Total Sold	Average Prices per grade								Totals	
			BP 1		PF1		PD		DUST1			
			Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg
1	Best	14%	86624	4	396822	3.25	203586	2.76	175760	3.07	862792	3.17
2	Below Best	27%	127893	3.2	841927	2.86	423246	2.5	277239	2.76	1671804	2.78
3	Good	31%	94216	1.77	951106	1.87	635423	1.81	213554	1.82	1894299	1.84
4	Best Medium	9%	67592	1.26	147592	1.5	336804	1.42	28664	1.35	580652	1.42
5	Medium	10%	74276	1.2	225234	1.32	279958	1.29	48884	1.22	623352	1.29
6	Lower Medium	6%	56923	0.93	74916	0.99	147350	1.02	72797	1.05	351986	1.01
7	Plain	3%	22668	0.87	340156	0.92	97297	1.02	31520	1.09	185640	0.99
	Totals	100%	580192	2.2	2671753	2.28	2128663	1.82	848418	2.25	6169026	2.11

Courtesy : Tea Brokers East Africa Limited